



Quote

Quote Number: 40429
 Date: 10/29/2010
 Account Manager: Bart Brockway
 Email: bart.brockway@milsoft.com
 Phone: 800.344.5647
 Valid Until: 12/29/2010

Bill To	Ship To
Clay Moseley	Clay Moseley
Los Alamos County Utilities	Los Alamos County Utilities
PO Box 1030	901 Trinity Drive
Los Alamos, NM 87544-1057	Los Alamos, NM 87544-3200
USA	USA

GIS

Quantity	Product	List Price	Ext. Price
1	WindMilMap - 1st Seat	\$20,000.00	\$20,000.00
1	WindMilMap - Additional Seat	\$5,000.00	\$5,000.00
GIS Total:			\$25,000.00

Database Conversions

Quantity	Product	List Price	Ext. Price
1	Database Conversion From ESRI Database conversion from ESRI. Data conversion overall difficulty: High	\$50,000.00	\$50,000.00
Database Conversions Total:			\$50,000.00

Field Engineering - 9000 Meters

Quantity	Product	List Price	Ext. Price
1	Standard Setup and Configuration Fee	\$20,000.00	\$20,000.00
1	Platform & Staker	\$10,000.00	\$10,000.00
Field Engineering Total:			\$30,000.00

Training

Quantity	Product	List Price	Ext. Price
3	On-site Training for WMM \$1,500 Per day for WMM training	\$1,500.00	\$4,500.00
3	On-site Training for FE \$1,500Per day for FE training	\$1,500.00	\$4,500.00
Training Total:			\$9,000.00

Grand Total

Total:

\$114,000.00

Terms and Conditions

All payment must be made in U.S. Dollars.

Milsoft products are MultiSpeak compliant, and interfaces with other MultiSpeak compliant products are provided at no charge. Unless otherwise indicated in this quotation, development by Milsoft of any custom interfaces to non-MultiSpeak compliant products may be provided only under Milsoft's specific and prior evaluation, and will be quoted at additional cost. No other interface policy is expressed or implied.

WindMilMap

Price Inclusions/Exclusions

Total price includes WindMilMap. ESRI components and customer database are not included.

Terms:

(New Systems - All Seats)

50% upon quote acceptance

40% upon installation

10% upon final acceptance of the system (30 days after completion)

(Future Additional Seats)

100% upon quote acceptance

Support & Maintenance

Support/Maintenance will be billed at the rate of 20% of the retail system cost annually. Invoicing will begin 60 days after installation is complete.

Installation & Training

Installation is typically accomplished remotely from the Milsoft corporate office. Onsite installation and/or training are available upon the Customers request at the rate of One Thousand Five Hundred U.S. Dollars (\$1,500.00) per day, plus all travel and out-of-pocket expenses.

Additionally, Customer will be invoiced in the amount of Five Hundred U.S. Dollars (\$500.00) per day for required travel days.

Should an onsite pre-installation meeting, or meetings, be required, Customer will be responsible for reimbursement of travel and out-of-pocket expenses only for each Milsoft employee required to attend the meeting. Reimbursement is due upon receipt of invoice.

Database Conversions, Digitizing and Conversion Tools

Price inclusions/Exclusions

Conversion pricing is standardized and assumes the geodatabase and customer information system are 1. Linked with static unique identifier and 2. Provide detailed connectivity from the source to the consumer level. A detailed review process and statement of work for the conversion will be accomplished upon quote signature. Data deficiencies found to adversely affect product functionality or timeline to deployment will be addressed during the review process and may, in rare cases, drive additional costs.

Terms:

50% upon quote acceptance

40% upon installation

10% upon final acceptance of the system (30 days after completion)

Support & Maintenance

Support/Maintenance will be billed at the rate of 20% of the Database conversion tool licensing fee. The first year of support is included.

Training

Available upon request. Please contact MUS for current training rates and schedule.

Milsoft Field Engineering

Price Inclusions/Exclusions

Total price includes Milsoft Field Engineering Applications. ESRI components and customer database are not included.

Terms:

50% upon quote acceptance

40% upon installation

10% upon final acceptance of the system (30 days after completion)

Support & Maintenance

Milsoft Field Engineering Support/Maintenance (to include, if applicable, Material List and/or Field Estimate) will be billed at the rate of 20% of the retail system cost and configuration annually. Invoicing will begin 60 days after installation is complete.

Installation & Training

Installation is typically accomplished remotely from the Milsoft corporate office. Onsite installation and/or training are available upon the Customers request at the rate of One Thousand Five Hundred U.S. Dollars (\$1,500.00) per day, plus all travel and out-of-pocket expenses.

Additionally, Customer will be invoiced in the amount of Five Hundred U.S. Dollars (\$500.00) per day for required travel days.

Should an onsite pre-installation meeting, or meetings, be required, Customer will be responsible for reimbursement of travel and out-of-pocket expenses only for each Milsoft employee required to attend the meeting. Reimbursement is due upon receipt of invoice.

Training

For training delivered by MUS personnel at the Customers facility, any travel and related expenses are not included and will be billed additionally as incurred. For training delivered at Milsoft facilities, the Customer is responsible for all travel and related expenses for the Customers personnel attending the training. Additionally, Customer will be invoiced in the amount of Five Hundred U.S. Dollars (\$500.00) per day for required travel days.

Quote Acceptance

This Quote constitutes the entire understanding and agreement between the parties and supersedes any and all prior and contemporaneous, oral or written representations, communications, understandings and agreements between the parties with respect to the subject matter hereof. The parties acknowledge and agree that neither of the parties is entering into this Quote on the basis of any representation or promise not expressly contained herein.

Account: Los Alamos County Utilities

Accepted By: _____

Print Name: _____

Date: _____

PO# (if required): _____

To submit this form, please fax it to 325.690.0338 or mail it to:

Milsoft Utility Solutions, Inc.
4400 Buffalo Gap Rd
Suite 5150
Abilene, TX 79606

If you have any questions regarding this quote, please call 800.344.5647 and ask for Bart Brockway or email Bart at bart.brockway@milsoft.com.