FY18 Environmental Services Costs

	Costs	Q1	FY17
Residential	Trash Labor	$ 30,308	$ 30,308
	Quarterly Labor	$ 6,160	$ 6,160
	Overlook Labor	$ 7,700	$ 7,700
	HHW Labor	$ 6,262	$ 6,262
	Brush/Compost Labor	$ 3,502	$ 3,502
	Recycle Labor	$ 31,386	$ 31,386
	Glass Labor	$ 998	$ 998
	Scale Labor	$ 21,250	$ 21,250
	Transfer Station Labor	$ 22,435	$ 22,435
	Trash Disp. & Trans.	$ 68,590	$ 68,590
	Recycle Disp. & Trans.	$ 18,657	$ 18,657
	Equipment IDC	$ 125,255	$ 125,255
	Outside Services	$ 20,335	$ 20,335
	Other Services	$ 537	$ 537
	Materials/Supplies	$ 20,863	$ 20,863
	Admin/Overhead	$ 177,394	$ 177,394
	Total Cost	$ 561,635	$ 561,635
Commercial			
	Roll Off Labor	$ 8,126	$ 8,126
Roll Offs	Scale Labor	$ 3,104	$ 3,104
	Transfer Station Labor	$ 1,917	$ 1,917
	Trash Disp. & Trans.	$ 7,559	$ 7,559
	Equipment IDC	$ 7,040	$ 7,040
	Materials/Supplies	$ -	$ -
	Admin/Overhead	$ 12,810	$ 12,810
		$ 40,556	$ 40,556
Dumpsters	Dumpster Trash Labor	$ 18,665	$ 18,665
	Dumpster Recycle Labor	$ 5,889	$ 5,889
	Scale Labor	$ 803	$ 803
	Transfer Station Labor	$ 9,760	$ 9,760
	Trash Disp. & Trans.	$ 33,675	$ 33,675
	Recycle Disp. & Trans.	$ 4,569	$ 4,569
	Cardboard Trans.	$ 581	$ 581
	Equipment IDC	$ 47,902	$ 47,902
	Materials/Supplies	$ -	$ -
	Admin/Overhead	$ 56,252	$ 56,252
		$ 178,096	$ 178,096
	Total Cost	$ 218,652	$ 218,652
Transfer Station	Transfer Station Labor	$ 34,100	$ 34,100
	Tire Labor and Disp.	$ 1,186	$ 1,186
	Scale Labor	$ 2,030	$ 2,030
	Recycling Labor	$ 470	$ 470
	Trash Disp. & Trans.	$ 56,649	$ 56,649
	Recycle Disp. & Trans.	$ 3,352	$ 3,352
	Cardboard Trans.	$ 2,057	$ 2,057
	Mulch Trans.	$ -	$ -
	Outside Services	$ 409	$ 409
	Other Services	$ -	$ -
	Materials/Supplies	$ 8,981	$ 8,981
	Admin/Overhead	$ 50,430	$ 50,430
	Total Cost	$ 159,663	$ 159,663
Landfill	Closure/Post Closure Labor	$ 3,079	$ 3,079
	Outside Services/Materials	$ 5,400	$ 5,400
	Total Cost	$ 8,479	$ 8,479
	Grand Total Cost	$ 948,429	$ 948,429

FY18 Environmental Services Revenues

	Revenues	Q1	FY17
Residential	Rates	$ 484,233	$ 484,233
	Total Revenue	$ 484,233	$ 484,233
Commercial		Q1	FY17
Roll-off	Rates	$ 34,177	$ 34,177
		$ 34,177	$ 34,177
Dumpsters		Q1	FY17
	Rates	$ 174,067	$ 174,067
	OCC Sales	$ 1,333	$ 1,333
		$ 175,400	$ 175,400
	Total Revenue	$ 209,577	$ 209,577
Transfer Station		Q1	FY17
	Comm. Trash	$ 61,124	$ 61,124
	Comm. Const.	$ 12,642	$ 12,642
	Comm. Tire	$ 5,545	$ 5,545
	Comm. Brush	$ 9,622	$ 9,622
	LANL Trash	$ 19,574	$ 19,574
	LANL Brush	$ 2,434	$ 2,434
	LANL Construction	$ 208	$ 208
	Concrete/Asphalt Tip	$ 27,624	$ 27,624
	Misc. Comm Tip	$ 10,186	$ 10,186
	Concrete Rev.	$ 8,363	$ 8,363
	Metal Rev.	$ 4,633	$ 4,633
	OCC Sales	$ 4,380	$ 4,380
	Sales of Trash Bags	$ 1,108	$ 1,108
	Misc. Rev.	$ 25,087	$ 25,087
	Total Revenue	$ 192,529	$ 192,529
		Q1	FY17
	Interest	$ 3,073	$ 3,073
	Total Revenue	$ 889,413	$ 889,413
	Net Revenue	**$ (59,016)**	**$ (59,016)**

Increase/Decrease Over Previous Year Q1			
Cost	**FY17**	**FY18**	**%Change**
Residential	$ 552,844.84	$ 561,634.75	1.57%
Landfill	$ 6,985.18	$ 8,478.87	17.62%
Roll Off	$ 46,075.56	$ 40,556.18	-13.61%
Dumpsters	$ 166,016.05	$ 178,095.81	6.78%
Transfer Station	$ 156,459.28	$ 159,663.32	2.01%
Total	$ 928,380.91	$ 948,428.92	2.11%
Revenue	**FY17**	**FY18**	**%Change**
Residential	$ 466,031.77	$ 484,233.34	3.76%
Roll Off	$ 27,117.94	$ 34,177.11	20.65%
Dumpsters	$ 169,688.91	$ 175,400.00	3.26%
Transfer Station	$ 188,988.14	$ 192,529.36	1.84%
Interest	$ 2,495.50	$ 3,073.43	18.80%
Total	$ 854,322.26	$ 889,413.24	3.95%
Net Revenue	**FY17**	**FY18**	**%Change**
	$ (74,058.65)	$ (59,015.68)	20%

Quarter 1 Summary

OPERATING EXPENSES	Cost	Revenue	Gain/Loss
Residential	561,634.75	484,233.34	(77,401.41)
Landfill	8,478.87	0.00	(8,478.87)
Roll Off	40,556.18	34,177.11	(6,379.07)
Dumpsters	178,095.81	175,400.00	(2,695.81)
Transfer Station	159,663.32	192,529.36	32,866.04
Interest	0.00	3,073.43	3,073.43
Total	948,428.92	889,413.24	(59,015.68)