

FY18 Environmental Services Costs				
Residential	Costs	Q1	Q2	FY18
	Trash Labor	\$ 30,308	\$ 33,369	\$ 63,677
	Quarterly Labor	\$ 6,160	\$ 6,952	\$ 13,112
	Overlook Labor	\$ 7,700	\$ 9,708	\$ 17,408
	HHW Labor	\$ 6,262	\$ 4,577	\$ 10,840
	Brush/Compost Labor	\$ 3,502	\$ 3,918	\$ 7,421
	Recycle Labor	\$ 31,386	\$ 27,054	\$ 58,441
	Glass Labor	\$ 998	\$ 433	\$ 1,431
	Scale Labor	\$ 21,250	\$ 15,664	\$ 36,913
	Transfer Station Labor	\$ 28,995	\$ 26,963	\$ 55,958
	Trash Disp. & Trans.	\$ 68,590	\$ 66,119	\$ 134,709
	Recycle Disp. & Trans.	\$ 18,657	\$ 22,043	\$ 40,700
	Equipment IDC	\$ 125,255	\$ 116,181	\$ 241,436
	Outside Services	\$ 20,335	\$ 25,180	\$ 45,516
	Other Services	\$ 537	\$ 1,101	\$ 1,638
	Materials/Supplies	\$ 20,863	\$ 20,902	\$ 41,764
	Admin/Overhead	\$ 177,414	\$ 176,689	\$ 354,103
	Total Cost	\$ 568,215	\$ 556,853	\$ 1,125,068
Commercial				
	Roll Off Labor	\$ 8,126	\$ 9,647	\$ 17,773
	Scale Labor	\$ 3,104	\$ 2,654	\$ 5,758
	Transfer Station Labor	\$ 2,478	\$ 2,278	\$ 4,755
	Trash Disp. & Trans.	\$ 11,837	\$ 11,514	\$ 23,352
	Equipment IDC	\$ 7,040	\$ 7,053	\$ 14,092
	Materials/Supplies	\$ -	\$ 386	\$ 386
	Admin/Overhead	\$ 14,793	\$ 15,584	\$ 30,377
		\$ 47,378	\$ 49,116	\$ 96,494
	Dumpster Trash Labor	\$ 18,665	\$ 20,461	\$ 39,126
	Dumpster Recycle Labor	\$ 5,889	\$ 7,020	\$ 12,908
	Scale Labor	\$ 3,907	\$ 3,318	\$ 7,226
	Transfer Station Labor	\$ 12,614	\$ 1,791	\$ 14,406
	Trash Disp. & Trans.	\$ 33,675	\$ 31,982	\$ 65,656
	Recycle Disp. & Trans.	\$ 8,094	\$ 8,082	\$ 16,176
	Cardboard Trans.	\$ 581	\$ -	\$ 581
	Equipment IDC	\$ 47,902	\$ 47,902	\$ 95,804
	Materials/Supplies	\$ -	\$ -	\$ -
	Admin/Overhead	\$ 59,619	\$ 56,031	\$ 115,650
		\$ 190,946	\$ 176,586	\$ 367,532
Transfer Station	Total Cost	\$ 238,324	\$ 225,702	\$ 464,026
	Transfer Station Labor	\$ 24,124	\$ 25,876	\$ 50,000
	Tire Labor and Disp.	\$ 1,186	\$ 4,448	\$ 5,634
	Scale Labor	\$ 2,030	\$ 1,791	\$ 3,821
	Recycling Labor	\$ 470	\$ 450	\$ 920
	Trash Disp. & Trans.	\$ 56,649	\$ 69,427	\$ 126,076
	Recycle Disp. & Trans.	\$ 3,352	\$ 3,433	\$ 6,784
	Cardboard Trans.	\$ 2,057	\$ -	\$ 2,057
	Mulch Trans.	\$ -	\$ 606	\$ 606
	Outside Services	\$ 409	\$ 546	\$ 955
	Other Services	\$ -	\$ -	\$ -
	Materials/Supplies	\$ 8,981	\$ 4,286	\$ 13,267
	Admin/Overhead	\$ 45,061	\$ 51,526	\$ 96,586
	Total Cost	\$ 144,318	\$ 162,389	\$ 306,707
	Grand Total Cost	\$ 950,857	\$ 944,944	\$ 1,926,041
Landfill				
	Closure/Post Closure Labor	\$ 3,079	\$ 11,732	\$ 14,810
	Outside Services/Materials	\$ 5,400	\$ 10,030	\$ 15,430
	Total Cost	\$ 8,479	\$ 21,761	\$ 30,240

Quarter 2 Summary			
OPERATING EXPENSES	Cost	Revenue	Gain/Loss
Residential	556,853.13	542,772.50	(14,080.63)
Roll Off	49,115.68	28,645.29	(20,470.39)
Dumpsters	176,586.01	181,298.00	4,711.99
Transfer Station	162,388.91	165,009.89	2,620.98
Interest	0.00	1,669.19	1,669.19
Total	944,943.73	919,394.87	(25,548.86)

FY18 Environmental Services Revenues				
Residential	Revenues	Q1	Q2	FY18
	Rates	\$ 484,233	\$ 542,773	\$ 1,027,006
	Total Revenue	\$ 484,233	\$ 542,773	\$ 1,027,006
Commercial				
			\$ 1,085,545	
Commercial		Q1	Q2	FY18
	Roll-off Rates	\$ 34,177	\$ 28,645	\$ 62,822
		\$ 34,177	\$ 28,645	\$ 62,822
Dumpsters		Q1	Q2	FY18
	Rates	\$ 174,067	\$ 181,298	\$ 355,365
	OCC Sales	\$ 1,333	\$ -	\$ 1,333
		\$ 175,400	\$ 181,298	\$ 356,698
	Total Revenue	\$ 209,577	\$ 209,943	\$ 419,520
Transfer Station		Q1	Q2	FY18
	Comm. Trash	\$ 61,124	\$ 52,819	\$ 113,943
	Comm. Const.	\$ 12,642	\$ 21,500	\$ 34,142
	Comm. Tire	\$ 5,545	\$ 5,551	\$ 11,096
	Comm. Brush	\$ 9,622	\$ 7,797	\$ 17,419
	LANL Trash	\$ 19,574	\$ 26,182	\$ 45,756
	LANL Brush	\$ 2,434	\$ 1,706	\$ 4,139
	LANL Construction	\$ 208	\$ 303	\$ 511
	Concrete/Asphalt Tip	\$ 27,624	\$ 9,567	\$ 37,190
	Misc. Comm Tip	\$ 10,186	\$ 9,518	\$ 19,704
	Concrete Rev.	\$ 8,363	\$ 2,917	\$ 11,280
	Metal Rev.	\$ 4,633	\$ 4,272	\$ 8,906
	OCC Sales	\$ 4,380	\$ -	\$ 4,380
	Sales of Trash Bags	\$ 1,108	\$ 1,331	\$ 2,439
	Misc. Rev.	\$ 25,087	\$ 21,546	\$ 46,633
	Total Revenue	\$ 192,529	\$ 165,010	\$ 357,539
		Q1	Q2	FY18
Interest		\$ 3,073	\$ 1,669	\$ 4,743
	Total Revenue	\$ 889,413	\$ 919,395	\$ 1,808,808
	Net Revenue	\$ (61,444)	\$ (25,549)	\$ (86,993)

Increase/Decrease Over Previous Years Q2 Without Landfill				
Cost	FY16	FY17	FY18	%Change - Previous Year
Residential	\$ 504,272.00	\$ 537,325.22	\$ 556,853.13	3.51%
Roll Off	\$ 41,357.00	\$ 49,977.15	\$ 49,115.68	-1.75%
Dumpsters	\$ 147,474.00	\$ 188,619.05	\$ 176,586.01	-6.81%
Transfer Station	\$ 154,436.00	\$ 148,824.04	\$ 162,388.91	8.35%
Total	\$ 847,539.00	\$ 924,745.46	\$ 944,943.73	2.14%
Revenue	FY16	FY17	FY18	%Change - Previous Year
Residential	\$ 434,898.00	\$ 471,277.64	\$ 542,772.50	13.17%
Roll Off	\$ 21,187.00	\$ 31,134.92	\$ 28,645.29	-8.69%
Dumpsters	\$ 135,085.00	\$ 164,771.00	\$ 181,298.00	9.12%
Transfer Station	\$ 137,017.00	\$ 161,721.66	\$ 165,009.89	1.99%
Interest	\$ 19,638.00	\$ 2,941.94	\$ 1,669.19	-76.25%
Total	\$ 747,825.00	\$ 831,847.16	\$ 919,394.87	9.52%
Net Revenue	FY16	FY17	FY18	%Change - Previous Year
	\$ (99,714.00)	\$ (92,898.30)	\$ (25,548.86)	72%