

FY18 Environmental Services Costs					
Residential	Costs	Q1	Q2	Q3	FY18
	Trash Labor	\$ 30,308	\$ 33,369	\$ 25,259	\$ 88,936
	Quarterly Labor	\$ 6,160	\$ 6,952	\$ 1,864	\$ 14,977
	Overlook Labor	\$ 7,700	\$ 9,708	\$ 4,269	\$ 21,677
	HHW Labor	\$ 6,262	\$ 4,577	\$ 3,081	\$ 13,921
	Brush/Compost Labor	\$ 3,502	\$ 3,918	\$ 4,942	\$ 12,363
	Recycle Labor	\$ 31,386	\$ 27,054	\$ 21,960	\$ 80,401
	Glass Labor	\$ 998	\$ 433	\$ 206	\$ 1,637
	Scale Labor	\$ 21,250	\$ 15,664	\$ 14,316	\$ 51,230
	Transfer Station Labor	\$ 28,995	\$ 26,963	\$ 19,384	\$ 75,343
	Trash Disp. & Trans.	\$ 68,590	\$ 66,119	\$ 62,977	\$ 197,686
	Recycle Disp. & Trans.	\$ 18,657	\$ 22,043	\$ 17,088	\$ 57,787
	Equipment IDC	\$ 125,255	\$ 116,181	\$ 116,181	\$ 357,617
	Outside Services	\$ 20,335	\$ 25,180	\$ 11,436	\$ 56,952
	Other Services	\$ 537	\$ 1,101	\$ 2,710	\$ 4,348
	Materials/Supplies	\$ 20,863	\$ 20,902	\$ 97,056	\$ 138,820
	Admin/Overhead	\$ 178,260	\$ 174,179	\$ 152,318	\$ 504,756
	Total Cost	\$ 569,061	\$ 554,343	\$ 555,048	\$ 1,678,452
Commercial	Roll Offs				
	Roll Off Labor	\$ 8,126	\$ 9,647	\$ 14,071	\$ 31,844
	Scale Labor	\$ 3,104	\$ 2,654	\$ 2,729	\$ 8,487
	Transfer Station Labor	\$ 2,478	\$ 2,278	\$ 1,579	\$ 6,334
	Trash Disp. & Trans.	\$ 11,837	\$ 11,514	\$ 5,890	\$ 29,242
	Equipment IDC	\$ 7,040	\$ 7,053	\$ 7,053	\$ 21,145
	Materials/Supplies	\$ -	\$ 386	\$ 330	\$ 715
	Admin/Overhead	\$ 14,863	\$ 15,363	\$ 11,971	\$ 42,197
		\$ 47,449	\$ 48,894	\$ 43,621	\$ 139,964
	Dumpsters				
	Dumpster Trash Labor	\$ 18,665	\$ 20,461	\$ 15,491	\$ 54,617
	Dumpster Recycle Labor	\$ 5,889	\$ 7,020	\$ 7,715	\$ 20,624
	Scale Labor	\$ 803	\$ 2,654	\$ 2,729	\$ 6,186
	Transfer Station Labor	\$ 12,614	\$ 11,753	\$ 9,709	\$ 34,077
	Trash Disp. & Trans.	\$ 33,675	\$ 31,982	\$ 33,171	\$ 98,828
	Recycle Disp. & Trans.	\$ 8,094	\$ 8,082	\$ 6,523	\$ 22,699
	Cardboard Trans.	\$ 581	\$ -	\$ -	\$ 581
	Equipment IDC	\$ 47,902	\$ 47,902	\$ 47,902	\$ 143,705
	Materials/Supplies	\$ -	\$ -	\$ 1,908	\$ 1,908
	Admin/Overhead	\$ 58,487	\$ 59,494	\$ 47,333	\$ 165,315
		\$ 186,710	\$ 189,347	\$ 172,482	\$ 548,539
	Total Cost	\$ 234,159	\$ 238,242	\$ 216,103	\$ 688,504
Transfer Station	Transfer Station Labor	\$ 24,124	\$ 25,876	\$ 19,501	\$ 69,501
	Tire Labor and Disp.	\$ 1,186	\$ 4,448	\$ 4,284	\$ 9,918
	Scale Labor	\$ 2,030	\$ 1,791	\$ 1,623	\$ 5,444
	Recycling Labor	\$ 470	\$ 450	\$ 153	\$ 1,073
	Trash Disp. & Trans.	\$ 56,649	\$ 69,427	\$ 62,713	\$ 188,789
	Recycle Disp. & Trans.	\$ 3,352	\$ 3,433	\$ 4,523	\$ 11,308
	Cardboard Trans.	\$ 2,057	\$ -	\$ -	\$ 2,057
	Mulch Trans.	\$ -	\$ 606	\$ 4,815	\$ 5,421
	Outside Services	\$ 409	\$ 546	\$ 3,320	\$ 4,275
	Other Services	\$ -	\$ -	\$ (502)	\$ (502)
	Materials/Supplies	\$ 8,981	\$ 4,286	\$ 14,310	\$ 27,577
	Admin/Overhead	\$ 45,275	\$ 50,794	\$ 43,396	\$ 139,465
	Total Cost	\$ 144,533	\$ 161,657	\$ 158,136	\$ 464,326
	Grand Total Cost	\$ 947,753	\$ 954,241	\$ 929,288	\$ 2,831,282
Landfill	Closure/Post Closure Labor	\$ 3,079	\$ 11,732	\$ 25,445	\$ 40,256
	Outside Services/Materials	\$ 5,400	\$ 10,030	\$ 24,425	\$ 39,855
	Total Cost	\$ 8,479	\$ 21,761	\$ 49,870	\$ 80,111

Quarter 3 Summary			
OPERATING EXPENSES	Cost	Revenue	Gain/Loss
Residential	555,048.39	552,396.20	(2,652.19)
Roll Off	43,621.47	25,496.96	(18,124.51)
Dumpsters	172,481.93	172,462.67	(19.26)
Transfer Station	158,136.33	149,999.55	(8,136.79)
Interest	0.00	1,624.79	1,624.79
Total	929,288.12	901,980.17	(27,307.95)

FY18 Environmental Services Revenues					
Residential	Revenues	Q1	Q2	Q3	FY18
	Rates	\$ 484,233	\$ 542,773	\$ 552,396	\$ 1,579,402
	Total Revenue	\$ 484,233	\$ 542,773	\$ 552,396	\$ 1,579,402
Commercial	Roll-off Rates	Q1	Q2	Q3	FY18
		\$ 34,177	\$ 28,645	\$ 25,497	\$ 88,319
		\$ 34,177	\$ 28,645	\$ 25,497	\$ 88,319
Dumpsters		Q1	Q2	Q3	FY18
	Rates	\$ 174,067	\$ 181,298	\$ 172,463	\$ 527,827
	OCC Sales	\$ 1,333	\$ -	\$ -	\$ 1,333
		\$ 175,400	\$ 181,298	\$ 172,463	\$ 529,161
	Total Revenue	\$ 209,577	\$ 209,943	\$ 197,960	\$ 617,480
Transfer Station		Q1	Q2	Q3	FY18
	Comm. Trash	\$ 61,124	\$ 52,819	\$ 53,291	\$ 167,234
	Comm. Const.	\$ 12,642	\$ 21,500	\$ 11,602	\$ 45,744
	Comm. Tire	\$ 5,545	\$ 5,551	\$ 6,346	\$ 17,442
	Comm. Brush	\$ 9,622	\$ 7,797	\$ 5,916	\$ 23,336
	LANL Trash	\$ 19,574	\$ 26,182	\$ 24,608	\$ 70,364
	LANL Brush	\$ 2,434	\$ 1,706	\$ 3,507	\$ 7,646
	LANL Construction	\$ 208	\$ 303	\$ -	\$ 511
	Concrete/Asphalt Tip	\$ 27,624	\$ 9,567	\$ 13,265	\$ 50,455
	Misc. Comm Tip	\$ 10,186	\$ 9,518	\$ 8,277	\$ 27,981
	Concrete Rev.	\$ 8,363	\$ 2,917	\$ 1,772	\$ 13,052
	Metal Rev.	\$ 4,633	\$ 4,272	\$ 7,155	\$ 16,061
	OCC Sales	\$ 4,380	\$ -	\$ -	\$ 4,380
	Sales of Trash Bags	\$ 1,108	\$ 1,331	\$ 777	\$ 3,216
	Bulk Collection	\$ -	\$ -	\$ 775	\$ 775
	Misc. Rev.	\$ 25,087	\$ 21,546	\$ 12,709	\$ 59,343
	Total Revenue	\$ 192,529	\$ 165,010	\$ 150,000	\$ 507,539
		Q1	Q2	Q3	FY18
	Interest	\$ 3,073	\$ 1,669	\$ 1,625	\$ 6,367
	Total Revenue	\$ 889,413	\$ 919,395	\$ 901,980	\$ 2,710,788
	Net Revenue	\$ (58,340)	\$ (34,846)	\$ (27,308)	\$ (120,494)