



231154

06/29/2017

03:49 PM

Book: 177 Page: 39  
Los Alamos County, NM  
LAC-AMENDMENT

Naomi D Maestas - County Clerk  
Francella M Montoya - Deputy  
Page(s): 3



AGR15-4178-A2

**AMENDMENT NO. 2  
INCORPORATED COUNTY OF LOS ALAMOS  
SERVICES AGREEMENT NO. 15-4178**

This **AMENDMENT NO. 2** is entered into by and between the **Incorporated County of Los Alamos**, an incorporated county of the State of New Mexico ("County"), and **Los Alamos Commerce & Development Corporation ("LACDC") d/b/a the Los Alamos Meeting and Visitor Bureau**, a New Mexico corporation ("Contractor"), to be effective for all purposes July 1, 2017.

**WHEREAS**, County and Contractor entered into Agreement No. AGR15-4178 dated March 1, 2015 and Amendment No. 1, AGR15-4178-A1, dated July 1, 2016 (as modified, the "Agreement") for Visitor Center Operations and Management Services for Los Alamos County; and

**WHEREAS**, the Services are ongoing and County and Contractor wish to extend the term and adjust compensation as allowed for under the Agreement.

**NOW, THEREFORE**, for good and valuable consideration, County and Contractor agree as follows:

- I. To delete **SECTION B. TERM** in its entirety and replace it with the following:

**SECTION B. TERM:** The term of this Agreement shall commence March 1, 2015 and shall continue until June 30, 2018, unless sooner terminated, as provided herein.

- II. To delete **SECTION C. COMPENSATION** in its entirety and replace it with the following:

**SECTION C. COMPENSATION:**

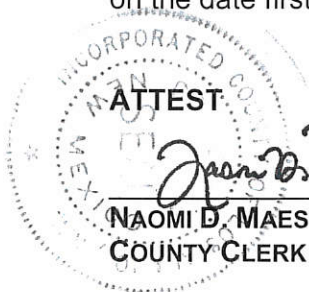
**1. Amount of Compensation.**

- a. County shall pay compensation for performance of the Services in an amount not to exceed TWO HUNDRED EIGHTEEN THOUSAND FIVE HUNDRED TWENTY TWO AND NO/100 DOLLARS (\$218,522.00) for FY2018, which amount does not include applicable New Mexico gross receipts taxes ("NMGRT").
- b. Compensation shall be paid in accordance with the rate schedule set out in Exhibit "A," attached hereto and made a part hereof for all purposes. Upon County's sole option to elect to provide alternative space for the visitor center(s) pursuant to Section A(1)(a)(II) above, and upon mutual agreement of service terms and compensation, that shall not conflict with the terms herein, Exhibits "A" (as amended and included in Amendment No. 1 to the agreement) and "B" (as provided in the original agreement) shall be modified to accurately reflect the Services and costs at the new space(s).
- c. Total compensation for the life of this Agreement, including any possible extensions, shall not exceed SEVEN HUNDRED TWELVE THOUSAND THREE HUNDRED EIGHTEEN DOLLARS (\$712,318.00), which amount does not include NMGRT.

**2. Monthly Invoices.** Compensation shall be paid in equal monthly installments according to the rate schedule set out in Exhibit "A."

III. Except as expressly modified by this Amendment, the terms and conditions of the Agreement remain unchanged and in effect.

**IN WITNESS WHEREOF**, the parties have executed this Amendment No. 2 on the date(s) set forth opposite the signatures of their authorized representatives to be effective for all purposes on the date first written above.



**ATTEST**

*Naomi D. Maestas*  
**NAOMI D. MAESTAS**  
**COUNTY CLERK**

**INCORPORATED COUNTY OF LOS ALAMOS**

BY: *[Signature]*

**HARRY BURGESS**  
**COUNTY MANAGER**

*6/26/17*  
**DATE**

**Approved as to form:**

*[Signature]*  
**J. ALVIN LEAPHART**  
**COUNTY ATTORNEY**

**LOS ALAMOS COMMERCE & DEVELOPMENT CORP.,**  
**A NEW MEXICO CORPORATION**

BY: *[Signature]*

**PATRICK SULLIVAN**  
**EXECUTIVE DIRECTOR**

**DATE**

**Exhibit "A"**  
**Cost Summary Visitor Center Operations**  
**AGR15-4178-A2**

**Cost Summary Visitor Center Operations**

				<b>Totals</b>
<b>Services/Deliverables</b>	<b>FY16 (16 months.) March 1, 2015- June 30, 2016 Costs</b>	<b>FY17 (12 months) July 1, 2016- June 30, 2017 Costs</b>	<b>FY18 (12 months) July 1, 2017- June 30, 2018 Costs</b>	<b>40 mos.</b>
Staffing	\$181,945.00	\$132,657.00	\$136,637.00	
Facility Lease	\$21,865.00	\$16,891.00	\$17,398.00	
Supplies/Janitorial/Utilities	\$32,600.00	\$25,184.00	\$26,267.00	
Reports	\$8,729.00	\$9,517.00	\$9,717.00	
<b>Subtotal:</b>	\$245,139.00	\$184,249.00	\$190,019.00	
Service Fee:	\$36,771.00	\$27,637.00	\$28,503.00	
<b>Total Contract Amount:</b>	<b>\$281,910.00</b>	<b>\$211,886.00</b>	<b>\$218,522.00</b>	<b>\$712,318.00</b>
<b>Monthly Invoice Amounts:</b>	<b>\$17,619.00</b>	<b>\$17,657.00</b>	<b>\$18,210.00</b>	