

FY19 Environmental Services Costs

Residential		Costs	Q1	Q2	FY19
		Trash Labor	\$ 26,671	\$ 19,898	\$ 46,569
		Yard Trimming Labor	\$ 19,174	\$ 14,327	\$ 33,501
		Yard Trimming Trans.	\$ 10,984	\$ 2,034	\$ 13,017
		Overlook Labor	\$ 6,410	\$ 4,783	\$ 11,193
		HHW Labor	\$ 6,843	\$ 5,133	\$ 11,976
		Brush/Compost Labor	\$ 4,121	\$ 1,189	\$ 5,309
		Recycle Labor	\$ 16,983	\$ 12,548	\$ 29,531
		Glass Labor	\$ 395	\$ 295	\$ 690
		Scale Labor	\$ 32,548	\$ 23,618	\$ 56,167
		Transfer Station Labor	\$ 21,624	\$ 20,270	\$ 41,894
		Trash Disp. & Trans.	\$ 103,195	\$ 87,131	\$ 190,327
		Recycle Disp. & Trans.	\$ 18,533	\$ 19,916	\$ 38,449
		Equipment IDC	\$ 67,705	\$ 66,958	\$ 134,663
		Outside Services	\$ 467	\$ -	\$ 467
		Other Services	\$ -	\$ 108	\$ 108
		Materials/Supplies	\$ 42,029	\$ 16,929	\$ 58,958
		Admin/Overhead	\$ 154,062	\$ 114,434	\$ 268,496
		Total Cost	\$ 531,744	\$ 409,571	\$ 941,315
Commercial					
Roll Offs	Roll Off Labor	\$ 8,738	\$ 6,536	\$ 15,274	
	Scale Labor	\$ 778	\$ 238	\$ 1,016	
	Transfer Station Labor	\$ 2,670	\$ 1,400	\$ 4,070	
	Trash Disp. & Trans.	\$ 17,632	\$ 9,499	\$ 27,131	
	Equipment IDC	\$ 11,341	\$ 11,341	\$ 22,682	
	Materials/Supplies	\$ -	\$ 3,103	\$ 3,103	
	Admin/Overhead	\$ 15,876	\$ 12,453	\$ 28,329	
		\$ 57,035	\$ 44,569	\$ 101,605	
Dumpsters	Dumpster Trash Labor	\$ 20,443	\$ 15,336	\$ 35,779	
	Dumpster Recycle Labor	\$ 19,513	\$ 14,609	\$ 34,122	
	Scale Labor	\$ 1,450	\$ 1,278	\$ 2,729	
	Transfer Station Labor	\$ 11,365	\$ 8,461	\$ 19,825	
	Trash Disp. & Trans.	\$ 37,315	\$ 36,548	\$ 73,863	
	Recycle Disp. & Trans.	\$ 7,743	\$ 7,978	\$ 15,721	
	Cardboard Trans.	\$ 640	\$ 869	\$ 1,509	
	Equipment IDC	\$ 28,766	\$ 26,856	\$ 55,622	
	Materials/Supplies	\$ 2,719	\$ 39,687	\$ 42,406	
	Admin/Overhead	\$ 50,128	\$ 58,788	\$ 108,916	
		\$ 180,082	\$ 210,410	\$ 390,492	
		Total Cost	\$ 237,118	\$ 254,979	\$ 492,097
Transfer Station	Transfer Station Labor	\$ 16,323	\$ 13,606	\$ 29,929	
	Scale Labor	\$ 7,357	\$ 6,232	\$ 13,589	
	Recycling Labor	\$ 8,046	\$ 5,981	\$ 14,027	
	Trash Disp. & Trans.	\$ 22,743	\$ 27,455	\$ 50,197	
	Recycle Disp. & Trans.	\$ 3,180	\$ 3,830	\$ 7,009	
	Cardboard Trans.	\$ 4,061	\$ 4,839	\$ 8,900	
	Yard Trimmings Trans.	\$ 5,198	\$ 2,034	\$ 7,231	
	Outside Services	\$ -	\$ -	\$ -	
	Other Services	\$ 300	\$ 10,405	\$ 10,705	
	Equipment IDC	\$ 6,670	\$ 7,589	\$ 14,259	
	Materials/Supplies	\$ 2,370	\$ 197	\$ 2,566	
	Admin/Overhead	\$ 29,411	\$ 31,859	\$ 61,270	
		Total Cost	\$ 105,659	\$ 114,025	\$ 219,684
Grand Total Cost		\$ 874,520	\$ 778,576	\$ 1,653,096	

Quarter 2 Summary				
OPERATING EXPENSES	Cost	Revenue	Gain/Loss	
Residential	\$409,570.92	\$547,864.44	\$138,293.52	
Roll Off	\$44,569.50	\$19,120.60	(\$25,448.90)	
Dumpsters	\$210,409.98	\$174,527.53	(\$35,882.45)	
Transfer Station	\$114,025.35	\$103,746.25	(\$10,279.09)	
Interest	\$0.00	\$2,326.32	\$2,326.32	
Total	\$778,575.75	\$847,585.15	\$69,009.40	

		Q1	Q2	
Landfill	Closure/Post Closure Labor	\$ 2,161	\$ 1,618	\$ 3,778
	Outside Services/Materials	\$ 96,370	\$ 52,089	\$ 148,459
	Total Cost	\$ 98,530	\$ 53,707	\$ 152,237

FY19 TS Loan Payments	Principal	\$ 58,644	\$ 58,646	\$ 117,290
	Interest	\$ 23,014	\$ 23,014	\$ 46,028
	Total Cost	\$ 81,658	\$ 81,659	\$ 163,317

FY18 TS Loan Payments	Principal	\$ 45,836	\$ 30,558	\$ 76,394
	Interest	\$ 44,575	\$ 29,520	\$ 74,096
	Total Cost	\$ 90,412	\$ 60,078	\$ 150,490

Difference From Previous FY	Principal	\$ 12,808	\$ 28,088	\$ 40,896
	Interest	\$ (21,562)	\$ (6,507)	\$ (28,068)
	Total Difference	\$ (8,754)	\$ 21,581	\$ 12,827

Net Revenue with Landfill Costs		\$ (83,370)	\$ 15,303	
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FY19 Environmental Services Revenues

Residential		Revenues	Q1	Q2	FY19
		Rates	\$ 509,961	\$ 547,864	\$ 1,057,826
		RAID Grant	\$ 31,625		\$ 31,625
		Total Revenue	\$ 541,586	\$ 547,864	\$ 1,089,451

Commercial		Q1		Q2		FY19	
Roll-off	Rates	\$	36,270	\$	19,121	\$	55,391
		\$	36,270	\$	19,121	\$	55,391

Dumpsters			Q1	Q2	FY19		
Rates		\$	157,813	\$	159,467	\$	317,280
I/F Charges		\$	12,126	\$	14,378	\$	26,504
OCC Sales		\$	873	\$	683	\$	1,556
		\$	170,812	\$	174,528	\$	345,339
Total Revenue		\$	207,082	\$	193,648	\$	400,730

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Transfer Station		Q1	Q2	FY19
Comm. Trash		\$ 33,510	\$ 33,031	\$ 66,541
	Comm. Const.	\$ 22,896	\$ 9,954	\$ 32,851
	Comm. Tire	\$ 4,102	\$ 5,445	\$ 9,548
	Comm. Brush	\$ 8,689	\$ 6,884	\$ 15,572
	LANL Trash	\$ 30,178	\$ 23,673	\$ 53,851
	LANL Brush	\$ 2,397	\$ 520	\$ 2,917
	LANL Construction	\$ 898	\$ -	\$ 898
	Concrete/Asphalt Tip	\$ 13,065	\$ 5,795	\$ 18,859
	Misc. Comm Tip	\$ 5,068	\$ 6,321	\$ 11,389
	Concrete Rev.	\$ 3,818	\$ 1,761	\$ 5,579
	Metal Rev.	\$ 4,163	\$ 4,203	\$ 8,366
	OCC Sales	\$ 3,945	\$ 4,883	\$ 8,829
	Sales of Trash Bags	\$ 957	\$ 876	\$ 1,834
	Bulk Collection	\$ 1,050	\$ 400	\$ 1,450
	Misc. Rev.	\$ 3,911		\$ 3,911
	Total Revenue	\$ 138,647	\$ 103,746	\$ 242,393

Interest income		Q1	Q2	FY19
		\$ 2,365	\$ 2,326	\$ 4,692

Total Revenue		\$ 889,680	\$ 847,585	\$ 1,737,266
Net Revenue		\$ 15,160	\$ 69,009	\$ 84,170

Increase/Decrease Over Previous Years Q2 Without Landfill					
Cost	FY16	FY17	FY18	FY19	%Change - Previous Year
Residential	\$ 504,272.00	\$ 537,325.22	\$ 556,853.13	\$409,570.92	-35.96%
Roll Off	\$ 41,357.00	\$ 49,977.15	\$ 49,115.68	\$44,569.50	-10.20%
Dumpsters	\$ 147,474.00	\$ 188,619.05	\$ 176,586.01	\$210,409.98	16.08%
Transfer Station	\$ 154,436.00	\$ 148,824.04	\$ 162,388.91	\$114,025.35	-42.41%
Total	\$ 847,539.00	\$ 924,745.46	\$ 944,943.73	\$778,575.75	-21.37%
Revenue	FY16	FY17	FY18	FY19	%Change - Previous Year
Residential	\$ 434,898.00	\$ 471,277.64	\$ 542,772.50	\$547,864.44	0.93%
Roll Off	\$ 21,187.00	\$ 31,134.92	\$ 28,645.29	\$19,120.60	-49.81%
Dumpsters	\$ 135,085.00	\$ 164,771.00	\$ 181,298.00	\$174,527.53	-3.88%
Transfer Station	\$ 120,554.81	\$ 151,509.97	\$ 143,463.51	\$103,746.25	-38.28%
Interest	\$ 2,865.26	\$ 1,874.96	\$ 1,669.19	\$2,326.32	28.25%
Total	\$ 714,590.07	\$ 831,847.16	\$ 897,848.49	\$847,585.15	-5.93%
Net Revenue	FY16	FY17	FY18	FY19	%Change - Previous Year
	\$ (132,948.93)	\$ (92,898.30)	\$ (47,095.24)	\$69,009.40	49%