



County of Los Alamos

Council Meeting Staff Report

February 13, 2018

Agenda No.:	A.
Indexes (Council Goals):	2018 Council Goal – Economic Vitality – Promote a Strong and Diverse Economic Base By Encouraging New Business Growth, 2018 Council Goal – Economic Vitality – Financial Sustainability – Encourage the Retention of Existing Businesses and Assist in Their Opportunities for Growth
Presenters:	Joanie Ahlers
Legislative File:	OR0804-18

Title

Incorporated County of Los Alamos Ordinance No. 675 An Ordinance Adopting An Economic Development Project For Public Support From The State of New Mexico For The Benefit Of UbiQD, Inc. A New Mexico Corporation

Recommended Action

I introduce, without prejudice, Incorporated County of Los Alamos Ordinance No. 67 An Ordinance Adopting An Economic Development Project For Public Support Of UbiQD, Inc. A New Mexico Corporation, and ask staff to assure that it is published as provided in the County Charter.

County Manager's Recommendation

The County Manager recommends that Council introduce this Ordinance.

Body

UbiQD, LLC is a local startup that is a result of the Tech Transfer program at LANL. They are currently headquartered at 134 East Gate Drive in Los Alamos County. On July 25, 2017, County adopted Ordinance No. 671, acknowledging County's commitment to support the expansion of UbiQD in the amount of Three Hundred Twenty-Five Thousand Dollars (\$325,000.00), subject to certain terms and conditions as set forth in that Ordinance, in a Project Participation Agreement (PPA) and Secured Promissory Note. That action enabled UbiQD to purchase their building at 134 East Gate. UbiQD would like to construct improvements to the building as part of an overall expansion plan to include manufacturing on site.

The company has been preparing to move from R&D into full manufacturing mode and will now be making a significant investment in buildout and fixed equipment into their building. In order to complete the construction they have approached New Mexico Economic Development Department (NMEDD) for a LEDA Grant.

NMEDD has approved the Grant, however, for UbiQD to access the funds the State requires the local municipal jurisdiction to act as "fiscal agent". The benefit for LAC will be the opportunity to retain a young company that is producing world changing science and products. The increase in high paying jobs within the County and the increase of sales of products produced here in Los Alamos and exported is most desirable. As fiscal agent LAC Economic Development Staff will be charged with oversight on behalf of NMEDD. The reporting criteria and timeline for NMEDD are aligned to the LAC LEDA Loan Agreement that the County entered into on July 25, 2017 under Ordinance 671.

Fiscal and Staff Impact/Planned Item

There will be minimal staff impact. In addition, the security from UbiQD for this new obligation will have parity with UbiQD's existing security to the County under Ordinance 671.

Attachments

[A - Ordinance 675 NMEDD LEDA_UbiQD](#)

B - Participation Agreement_UbiQD
C - Intergovernmental Agreement_NMEDD