



County of Los Alamos

Council Meeting Staff Report

May 22, 2018

Agenda No.:	C.
Indexes (Council Goals):	2018 Council Goal – Quality Governance – Operational Excellence – Maintain Quality Essential Services and Supporting Infrastructure Including Updated Enterprise Software and Permitting
Presenters:	Kat Brophy; Harry Burgess
Legislative File:	AGR0571-18

Title

Contract for General Services, Agreement No. AGR18-30b with NFP Retirement, Inc., for Incorporated County of Los Alamos, New Mexico Pension Plan and Trust, Investment Advisory Services.

Recommended Action

I move that Council approve the Contract for General Services, Agreement No. AGR18-30b with NFP Retirement, Inc., in an amount not to exceed \$600,000, over the entire term of the contract, including all possible extensions, plus Applicable Gross Receipts Tax, in the form attached which has been approved by the County Attorney; for the Purpose of providing Incorporated County of Los Alamos, New Mexico Pension Plan and Trust, Investment Advisory services. I further move that Council authorize the County Manager to execute the Agreement on behalf of the County.

County Manager's Recommendation

The County Manager recommends that Council approve this Contract for General Services as requested.

Body

Basic Description of the Plan

All County employees (except those classified as casual, temporary, limited-term, or elected officials) participate in a single-employer defined contribution pension plan. The Incorporated County of Los Alamos, New Mexico Pension Plan and Trust (hereafter referred to as "the Plan") is administered under authority of the County Council, who has designated the County Manager as the Plan Administrator. The Plan was established in 1978 and is intended to provide benefits to County employees in lieu of retirement benefits provided by the Social Security Administration. The plan has approximately 783 participants, including current regular employees and former employees who have terminated or retired and who have not withdrawn their assets from the Plan.

RFP for Pension Services

On January 2, 2018, the County issued Request for Proposals No. 18-30 for Providers of Pension Services to administer the Plan, to include both Trustee and Recordkeeping Services and Investment Advisory Services. The current agreements for these services expires on June 30, 2018. The contracts for these services will be awarded separately.

The County received seven (7) proposals for Investment Advisory services.

The Plan Administrator approved the selection of the members who comprised the RFP Evaluating Committee. Every member that participated in the selection process was a Plan participant and an active County employee. They either served on the Evaluating Committee, or they were present at the finalist presentations and provided input to the Evaluating Committee before the final selections

were made.

Using the criteria established in the RFP, the response by NFP Retirement, Inc., was found to be the most advantageous to the County for the Investment Advisory services.

Alternatives

Council could choose not to approve the Agreement and staff would reissue an RFP for these services.

Fiscal and Staff Impact/Planned Item

The Fiscal Impact of this item is minimal as the costs for these pension services are paid by the mutual fund company payments to the Plan in the form of 12b-1 and Sub-TA fees. In periodically issuing the RFP for these services, and by selecting the most advantageous offerors of services for the Plan, the County, as sponsor of the Plan, is fulfilling its' fiduciary responsibilities.

The Staff Impact of this item will include working with NFP Retirement, Inc., to define the schedule of monthly and quarterly meetings.

Attachments

A. AGR18-30b NFP Retirement, Inc.