

Quoted for: Los Alamos Co.
Customer Contact: Raul Lujan
Phone: / **Email:**

Quoted by: Caela Ashford
Phone: / **Email:** caela.ashford@altec.com
Altec Account Manager: Chad Sprague

REFERENCE ALTEC MODEL		Sourcwell Price
AM55	Overcenter Aerial Device with Material Handling (Insulated)	\$269,397

(A.) SOURCEWELL OPTIONS ON CONTRACT (Unit)

1	AM55-AWD	All Wheel Drive	\$30,591
2	AM55-WESR	Extended Side Reach (With X-Frame Primary Outriggers)	\$8,159
3			
4			

(A1.) SOURCEWELL OPTIONS ON CONTRACT (General)

1	TBE	ELECTRIC TRAILER BRAKE CONTROLLER. Controls Trailers with Electric Brakes, Wired to 7-Way Plug Next to Pintle Hook	\$475
2	HRS	HOSE REEL. Spring Loaded for Mounting 25' Conductive Hoses with HTMA Quick Couplings that Come with the Lower Tool Circuit. When it is an available option, Lower Tool Circuit Must be Ordered Separately.	\$2,088
3			
4			
5			
6			
7			
8			
9			
10			
SOURCEWELL OPTIONS TOTAL:			\$310,710

(B.) OPEN MARKET ITEMS (Customer Requested)

1	UNIT		\$0
2	UNIT & HYDRAULIC ACC		\$0
3	BODY		\$0
4	BODY & CHASSIS ACC	Shovel Holder, Fire Extinguishers installed on body	\$1,190
5	ELECTRICAL	Flood Lights, Grounding Reel and Components, 7-Way Blade Receptacle	\$3,829
6	FINISHING	Nonskid on CS and SS compartment tops	\$356
7	CHASSIS	Kenworth T480 MY29	\$44,552
8	OTHER	Altec Model Year Price Adjustment	\$14,510
OPEN MARKET OPTIONS TOTAL:			\$64,437

SUB-TOTAL FOR UNIT/BODY/CHASSIS: \$375,147.00
Delivery to Customer: \$2,919.00
Extended Warranty:
FET:
CA Doc/Admin/Tire Fees:
Estimated Taxes (_ %):
TOTAL FOR UNIT/BODY/CHASSIS: \$378,066.00

(C.) ADDITIONAL ITEMS (items are not included in total above)

1			
2			
3			
4			

****Pricing valid for 45 days****
NOTES

PRICING: Altec will make every effort to honor this quotation, subject to the following provisions. Prices for equipment with production start dates 12 months and beyond are budgetary only due to irregular cost inflation and market volatility. These prices will be reviewed based on market conditions and confirmed closer to the production date. Quotes and orders with chassis model year beyond the current open order bank, should be considered estimates only. Altec's turn-key pricing is subject to change in accordance with chassis pricing received from the OEM. Chassis model year, specifications and price will be reviewed and confirmed when specific model year information becomes available from the OEM and that chassis price difference will be passed through to the customer.

PAINT COLOR: White to match chassis, unless otherwise specified

WARRANTY: Standard Altec Warranty for Aerials and Derricks - One (1) year parts warranty One (1) year labor warranty Ninety (90)

TO ORDER: To order, please contact the Altec Account Manager listed above.

CHASSIS: Per Altec Commercial Standard

DELIVERY: No later than _____ months ARO, FOB Customer Location

TERMS: Net 30 days

BEST VALUE: Altec boasts the following "Best Value" features: Altec ISO Grip Controls for Extra Protection, Only Lifetime Warranty on Structural Components in Industry, Largest Service Network in Industry (Domestic and Overseas), Altec SENTRY Web/CD Based Training, Dedicated/Direct Gov't Sales Manager, In-Service Training with Every Order.

TRADE-IN: Please ask your Altec Account Manager for more information

BUILD LOCATION: