

Advanced Network Management, Inc
 4001 Jefferson Plaza NE
 Albuquerque, NM 87109

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Quote #: QT-000084792

Los Alamos County
 1000 Central Avenue Suite 220
 Los Alamos, NM 87544
 Contract Number: NM AR2472 80-000-18-00046AE
 John Roig
 505-662-8333
 john.roig@la.cnm.us

Los Alamos County - Arctic Wolf

January 13, 2025

Part Number	Description	Start Date	End Date	Term(M)	Qty	List Price	Extended LP	Discount%	Price	Extended Price	Tax Amount
AW-TOTAL-USER-GOLD-491	Arctic Wolf Total User License - Gold Arctic Wolf Networks, Inc. - AW-TOTAL-USERGOLD	2/14/2025	2/13/2026		1220	\$ 351.00	\$ 428,220.00	70.50%	\$ 103.54	\$ 126,318.80	\$ 8,921.26
AW-TOTAL-SERVER-GOLD-3-491	Arctic Wolf Total Server License - Gold Arctic Wolf Networks, Inc. - AW-TOTAL-SERVER-GOLD-3	2/14/2025	2/13/2026		172	\$ 321.00	\$ 55,212.00	74.04%	\$ 83.33	\$ 14,332.76	\$ 1,012.25
AW-MDR-EXPLR-491	Arctic Wolf MDR Data Exploration Arctic Wolf Networks, Inc. - AW-MDR-EXPLR	2/14/2025	2/13/2026		1392	\$ 30.00	\$ 41,760.00	74.03%	\$ 7.79	\$ 10,843.68	\$ 765.84
AR2472-AWN001-060820-030	Arctic Wolf MDR Office 365 user license Arctic Wolf Networks, Inc. - AW-MDR-0365	2/14/2025	2/13/2026		879	\$ 22.50	\$ 19,777.50	75.47%	\$ 5.52	\$ 4,852.08	\$ 342.68
AR2472-AWN001-060820-005	Arctic Wolf 200 Series Sensor - 2 x 10G Multimode fiber SFP+ modules with LC connector Arctic Wolf Networks, Inc. - AW-MDR-200-S	2/14/2025	2/13/2026		2	\$ 4,500.00	\$ 9,000.00	82.30%	\$ 796.51	\$ 1,593.02	\$ -
AW-PLATFORM-BASE-491	Arctic Wolf Base Platform Arctic Wolf Networks, Inc. - AW-PLATFORM-BASE	2/14/2025	2/13/2026		1	\$ 15,000.00	\$ 15,000.00	100.00%	\$ -	\$ -	\$ -
AW-WARRANTY-1500-491	Arctic Wolf Security Operations Warranty - 1.5M (Enrollment Required) Arctic Wolf Networks, Inc. - AW-WARRANTY-1500	2/14/2025	2/13/2026		1	\$ -	\$ -	-	\$ -	\$ -	\$ -
AW-OB-491	Arctic Wolf Onboarding Arctic Wolf Networks, Inc. - AW-OB				1	\$ 500,000.00	\$ 500,000.00	99.02%	\$ 4,902.04	\$ 4,902.04	\$ 346.21
AR2472-AWN001-060820-036	Arctic Wolf Sensor/Scanner Shipping Arctic Wolf Networks, Inc. - AW-SHP				2	\$ 120.00	\$ 240.00	-	\$ 120.00	\$ 240.00	\$ -

Year 2 Subscription Pricing: \$170,506.11 + Taxes
 Year 3 Subscription Pricing: \$184,146.59 + Taxes

Initial Subscription	
Sub-Total	\$ 163,082.38
Estimated Taxes	\$ 11,388.24
Shipping Costs	\$ -
Grand Total	\$ 174,470.62

*Reference Agreement No. AGR25-949 between Arctic Wolf and the Incorporated County of Los Alamos ("AGR25-949")
 The year two (2) and year three (3) annual Subscription amounts above will increase as shown above on the annual anniversary of the Subscription Start Date, which is the Effective Date of AGR25-949.
 Arctic Wolf's delivery of the products, services, and Solutions described herein are governed by AGR25-949.

The entire Subscription Term under this Order Form is for a thirty-six (36) month period as set forth in AGR25-949, beginning on the Effective Date of AGR25-949, as defined therein, unless sooner terminated, as provided for in AGR25-949.
 The initial Subscription set forth herein reflects the fees payable during the first twelve (12) months of the term of AGR25-949. Fees for the remaining two (2) years of the Subscription Term are subject to the increase stated above and payable in accordance with the terms set forth herein. In the event a purchase order reflecting a one-year Subscription Term is issued, a subsequent Order Form may be issued upon request and for administrative purposes only, for the remaining two annual periods of the Subscription Term. Acceptance of this Order Form is a legal obligation for a three (3) year Committed Term, subject to the termination provisions of AGR25-949.
Invoice Schedule
 All payments below are due and payable in accordance with the Payment Terms listed above. If there is any discrepancy or ambiguity between these terms and those in AGR25-949, AGR25-949 shall govern.
 Invoice 1 includes the entirety of the Subtotal Subscription Fees and Subtotal One-Time Fees listed above and shall be invoiced on the Subscription Start Date.
 Invoice 2 includes the entirety of the Subtotal Subscription Fees set forth in the Table, plus the increase, and shall be invoiced thirty (30) days prior to the first anniversary of the Subscription Start Date.
 Invoice 3 includes the entirety of the Subtotal Subscription Fees payable on Invoice 2, plus the increase, and shall be invoiced thirty (30) days prior to the second anniversary of the Subscription Start Date.

ANM will honor the prices in this quote for 30 days subject to increases, if any, imposed during that period by third party suppliers. Original Equipment Manufacturer (OEM) products, software and services are cancellable, returnable, and refundable only if and to the extent as described in AGR25-949.
 This quote is governed by the terms and conditions of the following contract: NM AR2472 80-000-18-00046AE.
 All software and/or hardware is subject to manufacturer terms and conditions.

Taxes and Shipping costs are estimates and Customer agrees to pay the actual tax and shipping costs due as listed on the applicable invoice. Customer agrees to supplement their PO issued to ANM if necessary to authorize payment of actual invoiced taxes and shipping cost. NTIC required for non-taxable sales.
 Amounts shown for Consumption-based products and services are estimates only, and Customer agrees to pay for invoiced amounts based on actual consumption.
 Customer agrees to supplement their PO issued to ANM as necessary to authorize payment of actual consumption-based costs.
 Expedited shipping is subject to an additional charge.
 All software and/or hardware is subject to manufacturer terms and conditions.
 Credit card payments will be subject to a 3% surcharge, which is not greater than our total cost of accepting credit cards and is not applied to debit card payments.
 Purchase Orders should be issued to:
 Advanced Network Management, Address: 4001 Jefferson Plaza NE Albuquerque, NM 87109
 NM Vendor ID # 0000051498 || NM Tax ID # CRS: 02-2617770-09
 Federal Tax ID # 85-0427142 || DUNS # 83-909-5247
 Credit: Net 30 Days (all credit terms subject to prior ANM credit approval)