



Advanced Network Management, Inc
4001 Jefferson Plaza NE
Albuquerque, NM 87109

Bart Goodman
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Quote #: QT-000060611

Los Alamos County
1000 Central Avenue Suite 220
Los Alamos, NM 87544
Contract Number: 20-00000-21-00010AB
Nina Fresquez
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LAC - HPE Cohesity 3-node & 7-node

May 22, 2023

Part Number	Description	Term(M)	Qty	List Price	Extended LP	Discount%	Price	Extended Price
3-node Hardware								
S0N33A	HPE DL380 Gen10+ CTO Svr for Cohesity		1	\$ 7,690.00	\$ 7,690.00	59.15%	\$ 3,141.21	\$ 3,141.21
P36934-B21	INT Xeon-G 6346 CPU for HPE		2	\$ 5,181.00	\$ 10,362.00	31.77%	\$ 3,534.77	\$ 7,069.54
P36934-B21 OD1	Factory Integrated		2	\$ -	\$ -	-	\$ -	\$ -
P06031-B21	HPE 16GB 2Rx8 PC4-3200AA-R Smart Kit		8	\$ 820.00	\$ 6,560.00	86.33%	\$ 112.13	\$ 897.04
P06031-B21 OD1	Factory Integrated		8	\$ -	\$ -	-	\$ -	\$ -
834031-K21	HPE 8TB SAS 7.2K LFF LP 512e HDD		12	\$ 1,601.00	\$ 19,212.00	83.82%	\$ 259.01	\$ 3,108.12
834031-K21 OD1	FACTORY INTEGRATED		12	\$ -	\$ -	-	\$ -	\$ -
P47839-B21	HPE 3.2TB NVMe MU SFF BC U.3ST MV SSD		2	\$ 6,066.00	\$ 12,132.00	85.74%	\$ 865.20	\$ 1,730.40
P47839-B21 OD1	Factory Integrated		2	\$ -	\$ -	-	\$ -	\$ -
P26325-B21	Broadcom MR216i-a Cntrl for HPE Gen10+		1	\$ 1,620.00	\$ 1,620.00	73.99%	\$ 421.36	\$ 421.36
P26325-B21 OD1	Factory Integrated		1	\$ -	\$ -	-	\$ -	\$ -
P10115-B21	BCM 57414 10/25GbE 2p SFP28 OCP3 Adptr		1	\$ 1,231.00	\$ 1,231.00	85.94%	\$ 173.05	\$ 173.05
P10115-B21 OD1	Factory Integrated		1	\$ -	\$ -	-	\$ -	\$ -
P26262-B21	BCM 57414 10/25GbE 2p SFP28 Adptr		1	\$ 1,184.00	\$ 1,184.00	82.50%	\$ 207.25	\$ 207.25
P26262-B21 OD1	Factory Integrated		1	\$ -	\$ -	-	\$ -	\$ -
P38995-B21	HPE 800W FS Plat Ht Plg LH Pwr Sply Kit		2	\$ 524.00	\$ 1,048.00	79.87%	\$ 105.48	\$ 210.96
P38995-B21 OD1	HPE 800W II FS Plat HtPlg Pwr Supply Kit		2	\$ -	\$ -	-	\$ -	\$ -
P27095-B21	HPE DL380 Gen10+ High Perf Heat Sink Kit		2	\$ 118.00	\$ 236.00	53.93%	\$ 54.36	\$ 108.72
P27095-B21 OD1	Factory Integrated		2	\$ -	\$ -	-	\$ -	\$ -
S0N33A	HPE DL380 Gen10+ CTO Svr for Cohesity		2	\$ 7,690.00	\$ 15,380.00	59.15%	\$ 3,141.21	\$ 6,282.42
P36934-B21	INT Xeon-G 6346 CPU for HPE		4	\$ 5,181.00	\$ 20,724.00	31.77%	\$ 3,534.77	\$ 14,139.08
P36934-B21 OD1	Factory Integrated		4	\$ -	\$ -	-	\$ -	\$ -
P06031-B21	HPE 16GB 2Rx8 PC4-3200AA-R Smart Kit		16	\$ 820.00	\$ 13,120.00	86.33%	\$ 112.13	\$ 1,794.08
P06031-B21 OD1	Factory Integrated		16	\$ -	\$ -	-	\$ -	\$ -
834031-K21	HPE 8TB SAS 7.2K LFF LP 512e HDD		24	\$ 1,601.00	\$ 38,424.00	83.82%	\$ 259.01	\$ 6,216.24
834031-K21 OD1	FACTORY INTEGRATED		24	\$ -	\$ -	-	\$ -	\$ -
P47839-B21	HPE 3.2TB NVMe MU SFF BC U.3ST MV SSD		4	\$ 6,066.00	\$ 24,264.00	85.74%	\$ 865.20	\$ 3,460.80
P47839-B21 OD1	Factory Integrated		4	\$ -	\$ -	-	\$ -	\$ -
P26325-B21	Broadcom MR216i-a Cntrl for HPE Gen10+		2	\$ 1,620.00	\$ 3,240.00	73.99%	\$ 421.36	\$ 842.72
P26325-B21 OD1	Factory Integrated		2	\$ -	\$ -	-	\$ -	\$ -
P10115-B21	BCM 57414 10/25GbE 2p SFP28 OCP3 Adptr		2	\$ 1,231.00	\$ 2,462.00	85.94%	\$ 173.05	\$ 346.10
P10115-B21 OD1	Factory Integrated		2	\$ -	\$ -	-	\$ -	\$ -
P26262-B21	BCM 57414 10/25GbE 2p SFP28 Adptr		2	\$ 1,184.00	\$ 2,368.00	82.50%	\$ 207.25	\$ 414.50
P26262-B21 OD1	Factory Integrated		2	\$ -	\$ -	-	\$ -	\$ -
P38995-B21	HPE 800W FS Plat Ht Plg LH Pwr Sply Kit		4	\$ 524.00	\$ 2,096.00	79.87%	\$ 105.48	\$ 421.92
P38995-B21 OD1	HPE 800W II FS Plat HtPlg Pwr Supply Kit		4	\$ -	\$ -	-	\$ -	\$ -
P27095-B21	HPE DL380 Gen10+ High Perf Heat Sink Kit		4	\$ 118.00	\$ 472.00	53.93%	\$ 54.36	\$ 217.44
P27095-B21 OD1	Factory Integrated		4	\$ -	\$ -	-	\$ -	\$ -
455883-B21	HPE BLc 10G SFP+ SR Transceiver		12	\$ 842.00	\$ 10,104.00	75.96%	\$ 202.43	\$ 2,429.16
								\$ 53,632.11
3-node Software & Service								
R3P27AAE	Cohesity Small Clstr Onsite Instal SVC		1	\$ 4,000.00	\$ 4,000.00	10.00%	\$ 3,600.00	\$ 3,600.00
R8F52AAE	Cohesity DataProt Rep SVC 1TB 3yr E-LTU (See Addendum regarding Service Level Agreement from Cohesity/HPE)	36	39	\$ 1,800.00	\$ 70,200.00	42.32%	\$ 1,038.29	\$ 40,493.31
R8F52AAE 001	New Cluster Subscription		39	\$ -	\$ -	-	\$ -	\$ -
R8F52AAE	Cohesity DataProt Rep SVC 1TB 3yr E-LTU (See Addendum regarding Service Level Agreement from Cohesity/HPE)	36	80	\$ 1,800.00	\$ 144,000.00	42.32%	\$ 1,038.29	\$ 83,063.20
R8F52AAE 001	New Cluster Subscription		80	\$ -	\$ -	-	\$ -	\$ -
HA113A1	HPE Installation SVC		1	\$ -	\$ -	-	\$ -	\$ -
HA113A1 5VD	HPE SDS 300 Series Installation Service		3	\$ 350.00	\$ 1,050.00	10.00%	\$ 315.00	\$ 945.00
HU4A6A3	HPE 3Y Tech Care Essential SVC (See Addendum regarding Service Level Agreement from Cohesity/HPE)	36	1	\$ -	\$ -	-	\$ -	\$ -
HU4A6A300D7	HPE SDS DL380 Gen10+ Support	36	3	\$ 4,492.00	\$ 13,476.00	38.46%	\$ 2,764.31	\$ 8,292.93
								\$ 136,394.44
7-node Hardware								
R9H82A	HPE DL360 Gen10 CTO Svr for Cohesity		7	\$ 14,710.00	\$ 102,970.00	72.07%	\$ 4,108.83	\$ 28,761.81
881779-B21	HPE 12TB SAS 7.2K LFF SC He 512e MV HDD		21	\$ 2,342.00	\$ 49,182.00	81.10%	\$ 442.54	\$ 9,293.34
881779-B21 OD1	Factory Integrated		21	\$ -	\$ -	-	\$ -	\$ -
817709-B21	HPE 10/25GbE 2p FLR-SFP28 BCM957414 Adp		7	\$ 1,110.00	\$ 7,770.00	82.41%	\$ 195.23	\$ 1,366.61
817709-B21 OD1	Factory Integrated		7	\$ -	\$ -	-	\$ -	\$ -
817718-B21	HPE Eth 10/25Gb 2p 631SFP28 Adptr		7	\$ 1,110.00	\$ 7,770.00	81.51%	\$ 205.24	\$ 1,436.68
817718-B21 OD1	Factory Integrated		7	\$ -	\$ -	-	\$ -	\$ -
455883-B21	HPE BLc 10G SFP+ SR Transceiver		28	\$ 842.00	\$ 23,576.00	80.92%	\$ 160.64	\$ 4,497.92
455883-B21 OD1	Factory Integrated		28	\$ -	\$ -	-	\$ -	\$ -
865414-B21	HPE 800W FS Plat Ht Plg LH Pwr Sply Kit		14	\$ 524.00	\$ 7,336.00	77.38%	\$ 118.54	\$ 1,659.56
865414-B21 OD1	Factory Integrated		14	\$ -	\$ -	-	\$ -	\$ -
								\$ 47,015.92
7-node Software & Service								
R8F43AAE	Cohesity DataProtect SVC 1TB 3yr E-LTU (See Addendum regarding Service Level Agreement from Cohesity/HPE)	36	119	\$ 4,650.00	\$ 553,350.00	43.95%	\$ 2,606.22	\$ 310,140.18
R8F43AAE 001	New Cluster Subscription		119	\$ -	\$ -	-	\$ -	\$ -
HA113A1	HPE Installation SVC		1	\$ -	\$ -	-	\$ -	\$ -
HA113A1 5ZX	HPE SDS Entry 300 Series Install Service		7	\$ 225.00	\$ 1,575.00	10.00%	\$ 202.50	\$ 1,417.50
HU4A6A3	HPE 3Y Tech Care Essential SVC (See Addendum regarding Service Level Agreement from Cohesity/HPE)	36	1	\$ -	\$ -	-	\$ -	\$ -
HU4A6A3 ZX5	HPE SDS DL360 Gen10 Support	36	7	\$ 3,006.00	\$ 21,042.00	39.42%	\$ 1,820.95	\$ 12,746.65
R3P27AAE	Cohesity Small Clstr Onsite Instal SVC		1	\$ 4,000.00	\$ 4,000.00	10.00%	\$ 3,600.00	\$ 3,600.00
R9F02AAE	Cohesity Small Clstr Jumpstart Instl SVC		1	\$ 10,000.00	\$ 10,000.00	10.00%	\$ 9,000.00	\$ 9,000.00
								\$ 336,904.33
ANM Professional Services								
Part number	Description		Qty				Price	Extended Price
PS	Professional Services Per Attached SOW		1	\$			28,155.00	\$ 28,155.00
Sub-Total								\$ 602,101.80
Estimated Taxes								\$ 3,655.64
Shipping Costs								\$ 1,295.65

This quote is governed by the terms and conditions of the following contract: 20-00000-21-00010AB.

Subscription fees are non-refundable and payment obligations are non-cancelable and non-negotiable, except in the event of insufficient appropriations made available by federal and/or state legislature, or as otherwise prohibited by court order or law.

Purchase Orders should be issued to:
Advanced Network Management, Address: 4001 Jefferson Plaza NE Albuquerque, NM 87109
NM Vendor ID # 0000051498 || NM Tax ID # CRS: 02-2617770-09
Federal Tax ID # 85-0427142 || DUNS # 83-909-5247
Credit: Net 30 Days (all credit terms subject to prior ANM credit approval)

