## Overview

### New GRT

- Primary drivers
  - Increased labor costs
  - Increased capital costs
  - Projected major decline in GRT revenue in future years

#### – Pros

- Enables accelerated CIP, while minimizing new debt to support CIP
- Improves County's fiscal position going into new bond issuance better rating and lower rates
- Provides additional financial flexibility as potentially large changes occur
  - GRT decline
  - Inflation
  - Costs not yet estimated

# Overview

#### New GRT

- Cons
  - Increases tax burden on individuals
  - Increases costs to LANL
- GRT Comparisons Los Alamos current rate 7.1875%; proposed 7.5625%
  - Neighbors current average 8.14%
  - State-wide current County seats average 7.95%. Los Alamos is 30<sup>th</sup> lowest of 33 County seats. With proposed change, rate would be 25<sup>th</sup> lowest of 33.
  - Last GRT change was July 2007; CPI has increased ~45% since then and proposed GRT change is ~15%.

Attachment C