

October 9, 2024

James Barela Transit Manager 1000 Central Ave Ste 160 Los Alamos, New Mexico 87544

Dear James,

GILLIG is pleased to submit the following pricing for ChargePoint equipment and associated services for use with your GILLIG Battery Electric buses. This pricing has been assembled in coordination with ChargePoint and represents our proposed equipment options based on the scoping information you have provided to date.

Charging Equipment	Quantity	Unit Price	Total
Hardware			
ChargePoint Express Plus Power Block Enclosure			
FTA Buy-America Compliant	2	45,500	91,000
ChargePoint Express Plus Power Module			
• 40kW			
FTA Buy-America Compliant	10	12,300	123,000
ChargePoint Express Plus Dual Dispenser (250 Amp)			
• [2] 7.6m Cable with CCS-1 Connector	2	34,000	68,000
ChargePoint Cable Management Kit (per dispenser)	2	2,700	5,400
Warranty			
ChargePoint Express Plus Assure Extended Warranty 5-Year	2	30,900	61,800
ChargePoint Dispenser Assure Extended Warranty 5-Year	2	10,600	21,200
Software			
ChargePoint Network Service Plan 5-Year	4	4,600	18,400
Services & Other			
ChargePoint Express Plus Commissioning Service	2	1,900	3,800
ChargePoint Express Plus Dispenser Commissioning Service	2	1,000	2,000
ChargePoint Professional Services	1	25,900	25,900
Estimated Freight		8,700	8,700
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		Hardware	\$287,400
		Warranty	\$83,000
Software			\$18,400
Services & Other			\$31,700
Freight			\$8,700
GRAND TOTAL			\$429,200

The availability of charger equipment may be affected by production lead times, completion of independent safety certifications, and design development. GILLIG does not guarantee the availability of charger equipment.

GILLIG makes no warranty of any kind whatsoever, expressed, or implied; and all implied warranties of merchantability and fitness for a particular purpose which exceed the aforesaid obligation are hereby disclaimed by GILLIG and excluded from any agreement.

Payment to GILLIG is due upon shipment of the equipment described herein.

Quote is valid for 30 days unless extended by an authorized GILLIG representative.