

Attachment A



Vantage Point Corp
 5700 77th Street
 Kenosha, Wisconsin 53142
 United States
<http://www.VPCinnovations.com>
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Quote (Open)

Date May 20, 2019 09:44 AM CDT	Expiration Date 06/19/2019
Modified Date May 28, 2019 11:41 AM CDT	
Doc # 104865 - rev 1 of 1	
Description None	
SalesRep Ramasami, Vijay (P) 2628982410	
Customer Contact Rodencal, Todd (P) 5056631993 todd.rodencal@lacnm.us	

Customer
 Los Alamos
 County (LA17664)
 Rodencal, Todd
 1000 Central ave
 Suite 220
 Los Alamos, NM 87544
 United States
 (P) 5056631993

Bill To
 Los Alamos County
 Payable, Accounts
 1000 Central ave
 Suite 220
 Los Alamos, NM 87544
 United States
 (P) 5056631993

Ship To
 Los Alamos County
 Rodencal, Todd
 1000 Central ave
 Suite 220
 Los Alamos, NM 87544
 United States
 (P) 5056631993
 todd.rodencal@lacnm.us

Customer PO:	Terms: Undefined	Ship Via: FedEx Ground
Special Instructions:	Carrier Account #:	

#	Image	Description	Part #	Tax	Qty	Unit Price	Total
1		Hardware Summary	0000	Yes	1	\$134,397.67	\$134,397.67
2		Software Summary	0000	Yes	1	\$62,717.66	\$62,717.66
3		Services Summary	0000	Yes	1	\$23,301.05	\$23,301.05
4		Prepaid HW Maintenance Summary	0000	Yes	1	\$43,702.67	\$43,702.67
5		Prepaid SW Maintenance Summary	0000	Yes	1	\$35,176.32	\$35,176.32

Thank you for the opportunity to serve your technology needs. Vantage Point has received your request. Please take a moment to review the attached Quote for accuracy and completeness. If you find any discrepancies or need further assistance, please feel free to contact your Vantage Point Corp account executive manager. Thank you for choosing Vantage Point Corp-- VPCinnovations.com *PLEASE NOTE: To read this attachment, you must have Adobe Acrobat Reader installed on your computer. If you do not have Adobe Acrobat Reader, you can download it for free from <http://www.adobe.com>

Subtotal: \$299,295.37
Product Subtotal: \$299,295.37
 Tax (0.000%): \$0.00
 Shipping: \$0.00
Total: \$299,295.37

Contract # Details	NASPO - WN24AGW
Notes	Advantage being added to EMC NASPO for NMI. Competitive Quotes to be provided if this is not complete within purchase timeframes

DR SITE VXRAIL S570

SYSTEM	VXRAIL500 S570 HYBRID	1	
Item	Description	Qty	Support Term Months
PWR200VRACK	C13-C14 PDU RACK PWR CRD 2M N. AM	2	
INSTALCTRYUSAR740H	VXRAIL-500 USA SHIPMOD H	1	
TPM1.2MODULEH	VXRAIL-500 TPM 1.2 MODULE H	1	
PS1100WPSH	VXRAIL-500 DUAL HOTPLG 1100W PS H	1	
RRAILKIT2U1NH	VXRAIL-500 B4 RR 2-4 POST RACKS 2U1NH	1	
2SS570HSKDMFN	VXRAIL-500 2SS570 HSK DIMM CPU BLK FAN	1	
PROSV41161SH	VXR INTEL CPU SLV 4116 2.1G 12C 24T 1S H	1	
PROSV41162SH	VXR INTEL CPU SLV 4116 2.1G 12C 24T 2S H	1	
RISERR740S5701S2S	VXRAIL-500 RISER R740 S570 1B 2B	1	
MEMLDIMM32GBH	VXRAIL-500 MEMORY 32GB RDIMM H	12	
RDIMM2666INFO	VXRAIL-500 FACTORYORD RQ 2666MHZ RDIMMS	1	
CAPACITYHDD4TBH	VXR 4TB CAPACITY 7.2K RPM 3.5IN HDD H	7	
INSTKITRJ45H	HCIA INSTALL KIT 10GBE RJ45 H	1	
NDCX550QP10GBRJH	VXRAIL-500 NDC INTEL X550 QP 10GB RJ45 H	1	
CACHESSD800GBS570	VXR 800GB CACHE SSD S570 3.5IN	2	
SYSS5702SVSTDH	VXRAIL 14G S570 2U1N 2S VSAN STD H	1	
M-PSM-HW-J-001-3Y	PROSUPPORT W/MC VSAN STD HW SUPP 3 YEAR	1	36
VXR-14G-MGR-DE-4.7	VXRAIL SOFTWARE IMAGE V4.7=MA	1	
VXROSBSPROCSH	VXRAIL HCI SYSTEM SOFTWARE(BS H)=IG	2	
M-PSM-SW-J-001	PROSUPPORT W/MISSION CRITICAL-SOFTWARE	1	36
VXROS4.0TBH	VXR HCI SYSTEM SOFTWARE(CAP 4.0 HDD)=CF	7	
M-PSM-SW-J-001	PROSUPPORT W/MISSION CRITICAL-SOFTWARE	1	36
458-001-937	RECOVERPOINT FOR VM FOR 1-NODE HCIA	1	
456-111-959	RECOVERPOINT FOR VM FOR 1-NODE HCIA =IB	1	
M-PSM-SW-D3-001	PROSUPPORT W/MISSION CRITICAL-SOFTWARE	1	36
458-002-518	VXRAIL VMWARE VSAN STANDARD	1	
456-113-804	VXRAIL VMWARE VSAN STANDARD 3Y MAINT=IG	2	
M-PSM-SW-J-005	PROSUPPORT W/MC VSAN STD SW SUPPORT	1	36
458-002-204	HCIA NP VXRAIL VSPHERE SOFTWARE	1	
456-113-146	HCIA NP VSPH E+ 1CPU W/ 3YR MAINT=IG	2	
M-PSM-SW-J-002	PROSUPPORT W/MISSION CRITICAL-SOFTWARE	1	36

Attachment A

PS-PD-VXRDP	PD FOR VXRAIL DEPLOY PER NODE	3
PS-BAS-IPTORSWC	VXRAIL TOR SWITCH CONFIGURATION	1
PSINST-ESRS	ZERO DOLLAR ESRS INSTALL	1

SYSTEM	VXRAIL500 S570 HYBRID	2	
INSTALCTRYUSAR740H	VXRAIL-500 USA SHIPMOD H	2	
TPM1.2MODULEH	VXRAIL-500 TPM 1.2 MODULE H	2	
PS1100WPSH	VXRAIL-500 DUAL HOTPLG 1100W PS H	2	
PWR200VRACK	C13-C14 PDU RACK PWR CRD 2M N. AM	4	
RRAILKIT2U1NH	VXRAIL-500 B4 RR 2-4 POST RACKS 2U1NH	2	
RISERR740S5701S2S	VXRAIL-500 RISER R740 S570 1B 2B	2	
PROSV41162SH	VXR INTEL CPU SLV 4116 2.1G 12C 24T 2S H	2	
PROSV41161SH	VXR INTEL CPU SLV 4116 2.1G 12C 24T 1S H	2	
2SS570HSKDMFN	VXRAIL-500 2SS570 HSK DIMM CPU BLK FAN	2	
RDIMM2666INFO	VXRAIL-500 FACTORYORD RQ 2666MHZ RDIMMS	2	
MEMLDIMM32GBH	VXRAIL-500 MEMORY 32GB RDIMM H	24	
INSTKITRJ45H	HCIA INSTALL KIT 10GBE RJ45 H	2	
NDCX550QP10GBRJH	VXRAIL-500 NDC INTEL X550 QP 10GB RJ45 H	2	
CAPACITYHDD4TBH	VXR 4TB CAPACITY 7.2K RPM 3.5IN HDD H	14	
CACHESSD800GBS570	VXR 800GB CACHE SSD S570 3.5IN	4	
SYSS5702SVSTDH	VXRAIL 14G S570 2U1N 2S VSAN STD H	2	
M-PSM-HW-J-001-3Y	PROSUPPORT W/MC VSAN STD HW SUPP 3 YEAR	2	36

VXR-14G-MGR-DE-4.7	VXRAIL SOFTWARE IMAGE V4.7=MA	2	
VXROSBSPROCSH	VXRAIL HCI SYSTEM SOFTWARE(BS H)=IG	4	
M-PSM-SW-J-001	PROSUPPORT W/MISSION CRITICAL-SOFTWARE	2	36
VXROS4.0TBH	VXR HCI SYSTEM SOFTWARE(CAP 4.0 HDD)=CF	14	
M-PSM-SW-J-001	PROSUPPORT W/MISSION CRITICAL-SOFTWARE	2	36
458-001-937	RECOVERPOINT FOR VM FOR 1-NODE HCIA	2	
456-111-959	RECOVERPOINT FOR VM FOR 1-NODE HCIA =IB	2	
M-PSM-SW-D3-001	PROSUPPORT W/MISSION CRITICAL-SOFTWARE	2	36
458-002-518	VXRAIL VMWARE VSAN STANDARD	2	
456-113-804	VXRAIL VMWARE VSAN STANDARD 3Y MAINT=IG	4	
M-PSM-SW-J-005	PROSUPPORT W/MC VSAN STD SW SUPPORT	2	36
458-002-204	HCIA NP VXRAIL VSPHERE SOFTWARE	2	
456-113-146	HCIA NP VSPH E+ 1CPU W/ 3YR MAINT=IG	4	
M-PSM-SW-J-002	PROSUPPORT W/MISSION CRITICAL-SOFTWARE	2	36

AF VXRAIL E560F FOR PROD

SYSTEM		VXRAIL500 E560 HYBRID & E560F ALL FLASH	1	
Item	Description	Qty	Support Term Months	
INSTLCTRYUSAFR640F	VXRAIL-500 USA SHIPMOD F	1		
TPM1.2MODULEAF	VXRAIL-500 TPM 1.2 MODULE AF	1		
PS1100WPSF	VXRAIL-500 DUAL HOTPLG 1100W PS F	1		
PWR200VRACK	C13-C14 PDU RACK PWR CRD 2M N. AM	2		
RAILKIT1U1NHAF	VXRAIL-500 A8 RRAILS 2-4POSTRACKS1U1N AF	1		
2S8HPFANE560165GR	VXRAIL-500 2S 8 HIGH PERF FAN 165W/GRT	1		
2SE560HSKDM165OL	VXRAIL-500 2S E560 165WL HTK DIMM BLNK	1		
PROSV41161SF	VXR INTEL CPU SLV 4116 2.1G 12C 24T 1S F	1		
PROSV41162SF	VXR INTEL CPU SLV 4116 2.1G 12C 24T 2S F	1		
RISER640CNFG2DUAL	VXRAIL-500 RISER R640 CONFIG2 LP	1		
MEMLDIMM32GBAF	VXRAIL-500 MEMORY 32GB RDIMM AF	12		
RDIMM2666INFO	VXRAIL-500 FACTORYORD RQ 2666MHZ RDIMMS	1		
INSTKITRJ45AF	HCIA INSTALL KIT 10GBE RJ45 AF	1		
NDCX550QP10GBRJAF	VXRAIL-500 NDC INTELX550 QP 10GB RJ45 AF	1		
CACHESSD800GB	VXR 800GB CACHE SSD 2.5IN	2		
CAPSSDSATA3.84TB	VXR 3.84TB CAPACITY SATA 2.5IN SSD F	6		
DSKLESSNVMECONFIGF	VXRAIL-500 DISKLESS NVME CONFIGURATION F	1		
SYSE5602SVADV	VXRAIL 14G E560 1U1N 2S NVME VSAN ADV AF	1		
M-PSM-HW-J-002-3Y	PROSUPPORT W/MC VSAN ADV HW SUPP 3 YEAR	1	36	
VXR-14G-MGR-DE-4.7	VXRAIL SOFTWARE IMAGE V4.7=MA	1		
VXROSBSPROCSF	VXRAIL HCI SYSTEM SOFTWARE(BS F)=IG	2		
M-PSM-SW-J-001	PROSUPPORT W/MISSION CRITICAL-SOFTWARE	1	36	
VXRO3.84SATAF	VXR HCI SYSTEM SOFTWARE(CAP 3.84 SATA)=CF	6		
M-PSM-SW-J-001	PROSUPPORT W/MISSION CRITICAL-SOFTWARE	1	36	
458-001-937	RECOVERPOINT FOR VM FOR 1-NODE HCIA	1		
456-111-959	RECOVERPOINT FOR VM FOR 1-NODE HCIA =IB	1		
M-PSM-SW-D3-001	PROSUPPORT W/MISSION CRITICAL-SOFTWARE	1	36	
458-002-517	VXRAIL VMWARE VSAN ADVANCED	1		
456-113-799	VXRAIL VMWARE VSAN ADVANCED 3Y MAINT=IG	2		
M-PSM-SW-J-006	PROSUPPORT W/MC VSAN ADV SW SUPPORT	1	36	
458-002-204	HCIA NP VXRAIL VSPHERE SOFTWARE	1		
456-113-146	HCIA NP VSPH E+ 1CPU W/ 3YR MAINT=IG	2		
M-PSM-SW-J-002	PROSUPPORT W/MISSION CRITICAL-SOFTWARE	1	36	
ProDeploy				
PS-PD-VXRDP	PD FOR VXRAIL DEPLOY PER NODE	3		
PS-PD-RP4VMDP	PD FOR RECOVERPOINT FOR VM	1		
PSINST-ESRS	ZERO DOLLAR ESRS INSTALL	1		

SYSTEM	VXRAIL500 E560 HYBRID & E560F ALL FLASH	2	
INSTLCTRYUSAFR640F	VXRAIL-500 USA SHIPMOD F	2	
TPM1.2MODULEAF	VXRAIL-500 TPM 1.2 MODULE AF	2	
PS1100WPSF	VXRAIL-500 DUAL HOTPLG 1100W PS F	2	
PWR200VRACK	C13-C14 PDU RACK PWR CRD 2M N. AM	4	
RAILKIT1U1NHAF	VXRAIL-500 A8 RRAILS 2-4POSTRACKS1U1N AF	2	
RISER640CNFG2DUAL	VXRAIL-500 RISER R640 CONFIG2 LP	2	
PROSV41162SF	VXR INTEL CPU SLV 4116 2.1G 12C 24T 2S F	2	
PROSV41161SF	VXR INTEL CPU SLV 4116 2.1G 12C 24T 1S F	2	
2SE560HSKDM165OL	VXRAIL-500 2S E560 165WL HTK DIMM BLNK	2	
2S8HPFANE560165GR	VXRAIL-500 2S 8 HIGH PERF FAN 165W/GRT	2	
RDIMM2666INFO	VXRAIL-500 FACTORYORD RQ 2666MHZ RDIMMS	2	
MEMLDIMM32GBAF	VXRAIL-500 MEMORY 32GB RDIMM AF	24	
INSTKITRJ45AF	HCIA INSTALL KIT 10GBE RJ45 AF	2	
NDCX550QP10GBRJAF	VXRAIL-500 NDC INTELX550 QP 10GB RJ45 AF	2	
CACHESSD800GB	VXR 800GB CACHE SSD 2.5IN	4	
CAPSSDSATA3.84TBF	VXR 3.84TB CAPACITY SATA 2.5IN SSD F	12	
DSKLESSNVMECONFIGF	VXRAIL-500 DISKLESS NVME CONFIGURATION F	2	
SYSE5602SVADV	VXRAIL 14G E560 1U1N 2S NVME VSAN ADV AF	2	
M-PSM-HW-J-002-3Y	PROSUPPORT W/MC VSAN ADV HW SUPP 3 YEAR	2	36
VXR-14G-MGR-DE-4.7	VXRAIL SOFTWARE IMAGE V4.7=MA	2	
VXROBSPROCSE	VXRAIL HCI SYSTEM SOFTWARE(BS F)=IG	4	
M-PSM-SW-J-001	PROSUPPORT W/MISSION CRITICAL-SOFTWARE	2	36
VXRO3.84SATAF	VXR HCI SYSTEM SOFTWARE(CAP 3.84 SATA)=CF	12	
M-PSM-SW-J-001	PROSUPPORT W/MISSION CRITICAL-SOFTWARE	2	36
458-001-937	RECOVERPOINT FOR VM FOR 1-NODE HCIA	2	
456-111-959	RECOVERPOINT FOR VM FOR 1-NODE HCIA =IB	2	
M-PSM-SW-D3-001	PROSUPPORT W/MISSION CRITICAL-SOFTWARE	2	36
458-002-517	VXRAIL VMWARE VSAN ADVANCED	2	
456-113-799	VXRAIL VMWARE VSAN ADVANCED 3Y MAINT=IG	4	
M-PSM-SW-J-006	PROSUPPORT W/MC VSAN ADV SW SUPPORT	2	36
458-002-204	HCIA NP VXRAIL VSPHERE SOFTWARE	2	
456-113-146	HCIA NP VSPH E+ 1CPU W/ 3YR MAINT=IG	4	
M-PSM-SW-J-002	PROSUPPORT W/MISSION CRITICAL-SOFTWARE	2	36

4112 Switches for PROD Site

Item	Description	Qty	Support Term Months
SYSTEM	DELL NETWORK SWITCH - EMC SELECT	1	
210-AOYS	SEL S4112F-ON, PSU TO IO, 2XAC PSU, OS10	2	
770-BCQZ	SEL G4I7HFP - DUAL SHELF S4112	1	
470-AAGP	SEL - SFP/SFP+ DAC 3M ATTACH	16	
470-ABOV	SEL - QSFP28 - 100G DAC 1M ATTACH	1	
4112FAMER1RTD	SEL S4112F-ON 1 YR RETURN TO DEPOT	2	
4112FAMER3PMC	SEL S4112F-ON 3 YR PROSUPPORT MC (4 HR)	2	

ProDeploy

PS-PD-S4XXDP	PD FOR DELL EMC NETWORKING S4XXX	2
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4112 Switches for DR Site

Item	Description	Qty	Support Term Months
SYSTEM	DELL NETWORK SWITCH - EMC SELECT	1	
770-BCQZ	SEL G4I7HFP - DUAL SHELF S4112	1	
210-AOYS	SEL S4112F-ON, PSU TO IO, 2XAC PSU, OS10	2	
470-AAGP	SEL - SFP/SFP+ DAC 3M ATTACH	16	
470-ABOV	SEL - QSFP28 - 100G DAC 1M ATTACH	1	
4112FAMER1RTD	SEL S4112F-ON 1 YR RETURN TO DEPOT	2	
4112FAMER3PMC	SEL S4112F-ON 3 YR PROSUPPORT MC (4 HR)	2	

ProDeploy

PS-PD-S4XXDP	PD FOR DELL EMC NETWORKING S4XXX	2
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